## This Document is Dated as of October 4, 2013.

#### SPECIAL NOTE CONCERNING FORWARD-LOOKING STATEMENTS:

Certain of the discussions included in the Management Discussion and Analysis section of the following document may include "forward-looking statements" which involve known and unknown risks and uncertainties inherent in the operation of healthcare facilities. Actual actions or results may differ materially from those discussed below. Specific factors that might cause such differences include competition from other healthcare facilities in the service areas of Good Shepherd's facilities, federal and state regulation of healthcare providers, and reimbursement policies of the state and federal governments and managed care organizations. In particular, statements preceded by, followed by or that include the words "believes," "estimates," "expects," "anticipates," "plans," "intends," "scheduled," or other similar expressions are or may constitute forward-looking statements.

Annual Report For the Year Ending 6/30/13

**Concerning** 

Good Shepherd Rehabilitation Network And Controlled Entities

The information in this report has been provided by

Good Shepherd Rehabilitation Network and Controlled Entities

# Good Shepherd Rehabilitation Network And Controlled Entities Reporting Package

# As of and for the Twelve Month Period Ended June 30, 2013

	Page
A. Good Shepherd Rehabilitation Network and Controlled Entities	
Management Discussion and Analysis	1
Balance Sheet – Obligated Group and Consolidated	9
Statement of Operations – Obligated Group and Consolidated	11
Statement of Cash Flows – Consolidated	12
B. Good Shepherd Rehabilitation Network Obligated Group	
Selected Financial Ratios	13
C. Other Updates to Appendix A to the Official Statement	
The Good Shepherd Rehabilitation Hospital - Utilization of Services	14
The Good Shepherd Home Long-Term Care Facility, Inc. – Utilization	15

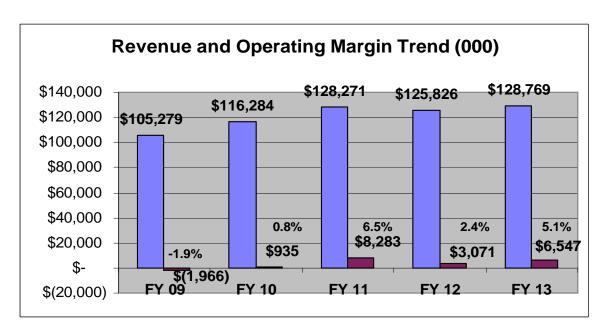
# Good Shepherd Rehabilitation Network and Controlled Entities Management Discussion and Analysis As of and for the Twelve Month Period Ended June 30, 2013

#### Introduction

SPECIAL NOTE CONCERNING FORWARD-LOOKING STATEMENTS: Certain of the discussions included in this document may include "forward-looking statements" which involve known and unknown risks and uncertainties inherent in the operation of healthcare facilities. Actual actions or results may differ materially from those discussed below. Specific factors that might cause such differences include competition from other healthcare facilities in the service areas of Good Shepherd's facilities, federal and state regulation of healthcare providers, and reimbursement policies of the state and federal governments and managed care organizations. In particular, statements preceded by, followed by or that include the words "believes," "estimates," "expects," "anticipates," "plans," "intends," "scheduled" or other similar expressions are or may constitute forward-looking statements.

#### **Performance Overview**

The consolidated operating results of Good Shepherd Rehabilitation Network (GSRN) had a positive Operating Margin for a fourth year in a row. The audit report reflects an operating gain of \$6.5 million, or a 5.1% operating margin, compared to a profit of \$3.1 million, or a 2.4% margin in FY 12. FY 13 includes a \$6.9 million equity share of the profits generated by Good Shepherd Penn Partners (GSPP) compared to \$4.7 million in FY 12. The Consolidated 5-year revenue and operating margin trend is noted below. The accumulated consolidated profit over the 5 years is \$16.9 million.



There are several items impacting the **Consolidated Statement of Operations** that are noteworthy.

1. <u>GSPP</u> had a high level of profitability in FY 13 and achieved a 12.4% margin, or \$9.9 million which is reflected at 70% in GSRN consolidated operations. The margin at GSPP improved by \$3.2 million from FY 12.

- 2. Supplies and other expenses reflect a decrease of \$4.3 million primarily because of reduction insurance-related reserves.
- 3. Other Income/Loss includes a \$3.7 million <u>Loss on Extinguishment of Debt</u> relating to the refinancing of \$32 million of debt in December 2012.
- 4. The <u>Pension Liability</u> decreased by \$10 million related to a 60 basis point increase in the discount rate used to value benefit obligations.

GSRN Lehigh Valley operations had a 0.5% operating margin or \$597,000 profit in FY 13 on revenues of \$121.8 million. In FY 12 there was a \$2.9 million profit or a 2.4% operating margin before discontinued operations. This comparison excludes the insurance reserves increase required in FY 12.

Patient Service Revenue decreased 0.5%, or \$0.5 million, during the year primarily related to the Specialty Hospital. Overall, inpatient admissions in FY 13 were up 3.5% in the Rehab Hospital offset by decreased admissions in Pediatrics and the Specialty Hospital. Outpatient visits were flat with prior year. In April, the 2% Medicare sequester and the additional reduction in multiple procedure payments negatively impacted revenue in the last quarter. During the year, the Specialty Hospital's revenue was down \$706,000 or 4.1% from prior year relating to a shift in payor mix to Medicare Advantage plans from traditional Medicare which impacted length of stay.

The expense base decreased 0.4% from prior year. The majority of the decrease related to the higher level of insurance reserves in prior year which were not included in current year. Salaries increased at a rate of 2.5% which takes into account the annual performance increase which averaged 2.75%. Total FTE's were down by 1% from prior year which helped reduce salaries. Benefits increased 16.5% from prior year mostly from the additional expense for the defined benefit pension plan as impacted by the increased discount rate.

Reviewing performance from a cash flow perspective; cash flow from operations or EBIDA (defined as operating margin earnings before interest, depreciation and amortization) produced a 15.8% cash flow margin, or \$20 million compared to 13.1% last year, or \$16 million. The EBIDA calculation removes the GSPP 70% revenue and replaces it with the cash dividend of \$7.3 million received in FY 13, and \$4.1 million received in FY 12.

The Balance Sheet remained very strong as Total Assets grew by 4.9% and Total Net Assets grew by 20%. Unrestricted Day's Cash on Hand ended the year at 642 days which is up 81 days from FY 12. The Debt to Capitalization ratio decreased to 36% from 41% from prior year. The change was mainly a result of the increase in Net Assets relating to the \$10 million impact of the lower pension liability. Accrued expenses decreased from prior year as it relates to the decrease in insurance reserves. The defined benefit (DB) pension plan continues to be funded in excess of the ERISA and IRS requirements although the Balance Sheet recognizes a pension liability of \$14 million which is a measurement of the difference between plan assets and actuarially determined benefit obligations. During the plan year, contributions of \$3.9 million were made to the DB plan. In addition, during the year, contributions of \$1.3 million were made to the defined contribution (DC) plan.

In December 2012, \$31,730,000 of Series 2012 bonds were sold in order to accommodate the advance refunding of Series 2004 debt and borrowing an additional \$4 million in new money for prior and future capital purchases. Because of lower interest rates, the advance refunding provided \$300,000 a year savings in interest costs.

In October 2011, Fitch affirmed the GSRN rating as "A" with a stabile outlook. In November 2011, associated with the debt conversion, Standard and Poor's maintained the GSRN rating as an "A" rating and improved their outlook perspective from negative to a stabile outlook. Both "A" ratings and outlooks remained the same through the 2012 refinancing.

#### **Divisional Review**

#### **Rehabilitation Hospital**

The Rehab Hospital division includes all inpatient, outpatient, physician, and contracted rehab management services at all locations. Total admissions of 1,940 cases were a 2.3% growth from last year. Neurorehab cases increased 3% from prior year primarily within the Spinal Cord diagnosis and Ortho cases decreased 1% from prior year. The Miscellaneous category increased 12% primarily within the Lower Extremity Fracture and General Debilities categories. Outpatient visits remained flat with last year primarily because of managed care payor reductions in the number of approved visits and increased co-pays and deductibles. In FY 13 one new site was opened in Bethlehem on Eaton Avenue and the Souderton site doubled in square footage.

In total, the rehab division experienced a loss of \$1.4 million in FY 13 compared to a profit of \$774,000 profit in prior year. The division received the fourth year of a settlement payment of \$878,000 under Act 49 where the state and the hospital community developed a new MA payment system. The Pediatrics service line had a \$2.1 million loss in FY 13 compared to a similar loss in FY 12. The rehab division also includes the Physician group's losses which increased by \$459,000 from prior year to \$2.2 million.

The outpatient business produced a favorable margin between years despite fee reductions instituted by Medicare for multiple procedures, and limitations on the number of approved therapy visits for managed care subscribers. As a result, the margin in the satellites decreased from 16% to 12% from prior year.

#### **Long Term Care**

The Long Term Care division continues to operate at almost 100% capacity at the two sites. There is a continued decline in the MA rates paid to Peer Group 13 (PG13) which impacted profitability in the LTC division in FY13; the margin dropped to 1.1% in FY 13 from 3.4% in FY 12. In FY 11 the margin was 7%, and in FY 10 was 8.2%.

#### **Specialty Hospital – Long Term Acute Care**

The long term acute care hospital division repeated the 11% margin performance from year to year. In FY 13, the Specialty Hospital reported a profit of \$1.8 million, or 11.3%. Total cases were slightly down from prior year as was length of stay. This resulted in about \$706,000 or 4% less in revenue from prior year. Expenses also decreased by 4% from prior year.

Management continues to operate under the Medicare 25% Rule. FY 10 was the first fiscal year operating under the 25% Rule. This rule has a penalty for all cases that exceed 25% of admissions from a single hospital. In FY 13 there was no revenue impact related to this rule.

#### **GSRN** and **GSPP** Net Revenue Base

The interest in GSPP is accounted for under the equity method and not consolidated within the financials. The table below represents the combined revenue of GSRN and GSPP as if they were a consolidated organization. The combined operations revenue base grew 6.1% in FY 13 and 4.1% in prior year.

#### **Total Operating Revenue**

	FY 13	FY 12	Change	Percent
GSRN GSPP	\$ 121,841,599 <u>79,630,901</u>	\$ 121,134,469 68,741,409	\$ 707,130 10,889,492	0.6% 15.8%
Total	\$ 201,472,500	\$ 189,875,878	\$11,596,622	6.1%

#### **Balance Sheet**

Balance Sheet strength improved again in FY 13. The market value of Investments grew \$29 million and had a 12.5% net return on the investment portfolio during the year in comparison to a benchmark return of 13%. Equity and Absolute Return funds returned at 20% for the former and 10% for the latter during the year. Real Estate investments were also up 10%. Fixed Income had nominal returns in the year.

The Investments line on the Balance Sheet is comprised of several categories as noted below:

	FY 13	FY 12	FY 11
Unrestricted Investments	\$197,865,882	\$170,799,553	\$169,733,758
Temporarily Restricted	3,458,802	2,531,365	2,735,077
Permanently Restricted	16,234,683	15,391,554	14,547,213
Investments	\$217,559,367	\$188,722,472	\$187,016,048

Other sources of unrestricted cash during the year included positive cash flows from operations and the receipt of GSPP's second annual dividend of \$7.3 million which was added to investments.

During the year the Investment Committee liquidated the Brandes Partners global equity fund and temporarily allocated it to the Vanguard World Stock Index ETF in anticipation of adding a new global equity manager. Also, the Walter Scott international equity fund was liquidated and transferred to the Dreyfus global stock fund.

Accounts receivable increased 5% while net patient service revenue was comparable to prior year resulting in a slight increase in days in accounts receivable to 55 days from 53. The revenue cycle continues to function at an acceptable level given the higher dollar co-pays and deductibles that are presently in employer health plan benefits. Management successfully instituted a renewed emphasis on point of service collections and the collection of patient demographics during the registration process. Additionally, a great deal of emphasis was put into reducing the insurance denials.

The decrease in Other receivables and Accrued expenses relate to the resolution of the insurance reserves from prior.

A review of the capital position remains very favorable as the Debt-to-Capitalization ratio decreased significantly to 36% from 41% last year. A lower ratio is desirable in terms of having the ability for future financing of the strategic plan. Long term debt increased by \$2.2 million related to the new money that was received in the December advanced refinancing noted earlier.

Total Net Assets increased 20% or \$39.1 million during the year. The table below delineates the components of the increase.

Net Assets Growth	
Revenue in excess of expenses	11,661,857
Change in SWAP value	2,329,795
Unrealized investment gains	12,532,116
Pension Liability adjustment	10,176,936
Other	2,393,252
	\$ 39,093,956

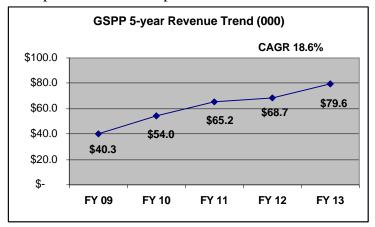
The Accrued Pension Liability decreased during the fiscal year from \$24 million to \$14 million. The primary reason for the decreased liability is because of the increase in the discount rate used to value projected benefit obligations from 4.3% to 4.9%. The defined benefit pension plan assets increased to \$57 million in FY 13 from \$50 million last year. The pension plan is fully funded by ERISA and IRS standards.

#### **Bond Covenants**

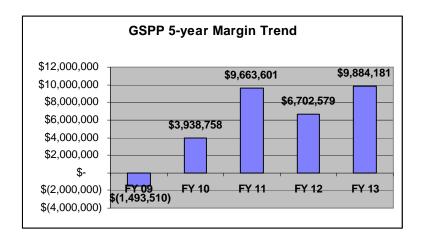
Good Shepherd Rehabilitation Network and Controlled Entities, through the Obligated Group, as defined, is required to meet certain financial covenants under their various Long-Term Debt Agreements. One of the covenants requires the Obligated Group to maintain a Debt Service Coverage ratio of 1.15. The calculation compares Maximum Annual Debt Service to Revenue in Excess of Expenses, adjusted for Depreciation, Amortization and Interest Expense. The calculation also provides that certain items, such as the Loss on Extinguishment of Debt and Unrealized Losses on Securities are excluded from the Debt Service Coverage calculation. Management interpreted two matters with respect to the Debt Service Coverage calculation. Management excluded the Equity in (Loss) on Investment in Unconsolidated Subsidiary from the calculation because GSPP is not a member of the Obligated Group. Also, unrealized gains and losses relating to an alternative investments (Walter Scott Global) are required to be included as part of Revenue in Excess of Expenses, per recent accounting guidance. Since Unrealized Losses on Securities represent a specific exclusion from the Debt Service Coverage calculation, they were excluded. All debt covenants associated with the Master Trust Indenture have been comfortably achieved.

#### **Good Shepherd Penn Partners (GSPP)**

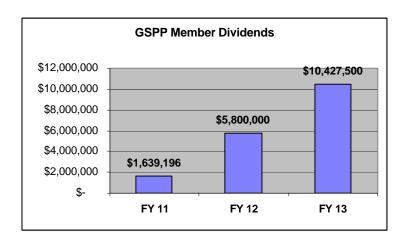
In its fifth year of operations, GSPP had a positive Operating Margin for the fourth year in a row of \$9.9 million, or 12.4% compared to \$6.7 million, or 9.8% in prior year. Revenue grew in each of the five years of operations at a Compound Annual Growth Rate of 18.6%.



The 5-year margin trend is noted below. GSPP has generated \$28.7 million in margin since becoming operational in FY 09. GSRN utilizes the equity method of accounting for GSPP as an unconsolidated affiliate. Therefore 70% of the profit/(loss) is consider Other Operating Income on the GSRN consolidated statement of operations.



The Balance Sheet remained relatively consistent between periods as assets decreased to the same level that liabilities decreased relating to the payoff of the original loan of \$9 million from Philadelphia Industrial Development Corporation. Cash flow generated by operations was \$10.8 million in FY 13 which is an increase of \$3.3 million from FY 12. During the year the GSPP Board declared a \$10.4 million dividend payment to the Members. Cumulative dividends over the last three years were \$17.9 million. The dividend history is noted below.



#### **Outlook**

The overall consolidated performance of GSRN in FY 13 of 5.1% was very respectable in terms of industry performance. The Lehigh Valley operation on its own generated a 0.5% profit margin and, GSPP generated a positive 12.4% margin for the year. Management feels these margins could have been better but considering the Medicare cuts imposed in the Patient Protection and Affordable Care Act (PPACA) and the 2% sequester that occurred on April 1, 2013, a positive margin is a challenge. The strategic diversification into the Philadelphia market through the joint venture with Penn Medicine accomplished the objective to diversify the revenue base for the organization and continues to prove to be a significant initiative. The overall financial stability of the organization improved again during the year despite healthcare reforms negative impact on revenue. Cash and investments grew between periods and borrowing capacity increased, should the need arise.

The FY 13 budget anticipates a consolidated margin of 6.7%. This includes an anticipated \$2.1 million reduction in Medicare payments resulting from decreased payments from the 2% sequester and the Affordable Care Act. The challenge will be to maintain increased inpatient utilization at both sites and provide the anticipated salary increases and market adjustments to the workforce while adjusting our cost base for the Medicare cuts within the PPACA. The Medicare environment at both locations will add many challenges during the current year as well as in future years as the healthcare reform bill has scheduled cuts to inpatient Medicare rates through 2019. The two inpatient services at both GSRN and GSPP are highly dependent on the level of occupancy at the referring hospitals. The acute care hospitals referral base has also had its own challenges with census volatility and that risk remains a concern. Management has undertaken many initiatives in the FY 14 budget to support the referral process by recruiting several new PM&R physicians to our staff that will add depth in the practice as well as provide resources for doing consults at referral hospitals.

# Good Shepherd Rehabilitation Network and Controlled Entities Obligated Group and Consolidated Balance Sheet As of June 30, 2013 and 2012

	Obligated Group		Consolidated	
	Audited	Audited	Audited	Audited
	as of	as of	as of	as of
	06/30/13	06/30/12	06/30/13	06/30/12
<u>Assets</u>				
CURRENT ASSETS:				
Cash and cash equivalents	1,703,216	1,932,440	2,514,255	4,321,095
Resident funds	146,175	143,870	146,175	143,870
Short Term Investments	363,499	805,172	363,499	805,172
Assets whose use is limited	21,715	(5,354)	3,575,285	2,691,318
Accounts receivable, patients	14,167,149	13,234,934	16,484,279	15,677,497
Other receivables	1,221,490	6,856,020	1,221,490	6,856,020
Amount due from affiliates	1,878,714	2,407,011	1,878,714	2,407,011
Estimated third-party payor settlements	212,907	636,823	212,907	636,823
Inventories of drugs and supplies	502,927	515,569	502,927	515,569
Prepaid expenses and other current assets	1,390,505	1,857,593	1,487,594	1,942,868
Total current assets	21,608,297	28,384,078	28,387,125	35,997,243
ASSETS WHOSE USE IS LIMITED	9,277,983	8,824,292	9,277,983	8,824,292
ASSETS WHOSE USE IS LIMITED: Board Designated	2,400,000	2,550,000	2,400,000	2,550,000
INVESTMENTS				
Unrestricted	202,240,882	174,424,553	197,865,882	170,799,553
Temporarily Restricted	3,458,802	2,531,365	3,458,802	2,531,365
Permanently restricted	16,234,683	15,391,554	16,234,683	15,391,554
Total investments	221,934,367	192,347,472	217,559,367	188,722,472
INVESTMENTS IN AND OTHER ASSETS PERTAINING TO UNCONSOLIDATED SUBSIDIARY	42,821,939	42,922,455	42,821,939	42,922,455
PROPERTY AND EQUIPMENT, Net	61,686,885	64,466,638	63,779,873	66,918,823
BENEFICIAL INTEREST IN:				
Perpetual trusts	10,477,027	10,171,747	10,477,027	10,171,747
Charitable remainder trusts	10,997,513	10,974,209	10,997,513	10,974,209
Character folialises a disc	10,557,515	10,571,205	10,557,515	10,571,205
PLEDGES RECEIVABLE, Net	1,542,690	1,307,208	1,542,690	1,307,208
DEFERRED FINANCING COSTS, Net	2,218,790	2,593,223	2,218,790	2,593,223
OTHER NON-CURRENT ASSETS	2,047,090	2,142,883	2,066,668	2,275,672
TOTAL	387,012,581	366,684,205	391,528,975	373,257,344

## Good Shepherd Rehabilitation Network and Controlled Entities Obligated Group and Consolidated Balance Sheet As of June 30, 2013 and 2012

Liabilities and Net Assets         as of 06/30/13         as of 06/30/13         as of 06/30/13         as of 06/30/13           CURRENT LIABILITIES           Demand note payable         1,844,002         3,558,916         1,844,002         3,558, 258,000         2,935,000         2,935,000         2,530,000         2,935,000         2,530,000         2,935,000         2,530,000         2,935,000         2,530,000         2,935,000		Obligated Group		Consol	Consolidated		
CURRENT LIABILITIES		as of	as of	as of			
Demand note payable         1,844,002         3,558,916         1,844,002         3,558, Current portion of long-term debt         2,530,000         2,935,000         2,530,000         2,530,000         2,530,000         2,530,000         2,935,000         2,935,000         2,935,000         2,935,000         2,935,000         2,935,000         2,935,000         2,935,000         2,935,000         2,935,000         2,935,000         2,935,000         2,935,000         2,936,000         2,935,000         2,936,000         2,936,000         2,936,000         2,936,000         2,937,106         4,665,812         5,095,73         1,675,000         277,900         27,902         27,202	<u>Liabilities and Net Assets</u>	00/20/12	00/00/12	00/00/10	00/20/12		
Current portion of long-term debt         2,530,000         2,935,000         2,530,000         2,935, Accounts payable, trade         4,255,010         4,613,566         4,565,812         5,097.           Estimated third-party payor settlements         1,354,793         736,659         1,947,164         1,530, Advance from third party payor         277,900         27,910,90         277,900         277,900         27,910,90         277,900         277,900         277,900         277,900         27,910,90         28,21,90	CURRENT LIABILITIES						
Accounts payable, trade 4,255,010 4,613,566 4,565,812 5,097, Estimated third-party payor settlements 1,354,793 736,659 1,947,164 1,530, Advance from third party payor 277,900 277,900 277,900 277,900 277,900 277,000		1,844,002	3,558,916	1,844,002	3,558,916		
Estimated third-party payor settlements         1,354,793         736,659         1,947,164         1,530, Advance from third party payor         277,900         2146,150         146,175         143,87         146,175         143,87         146,175         143,87         144,173,23         138,143,21         109,153,356         111,381,721         109,153,356         111,381,721         109,153,356         113,057,221         110,828,353         28,28,300         110,481,464         111,381,721         109,153,356         113,057,221		, ,			2,935,000		
Advance from third party payor		4,255,010	4,613,566	4,565,812	5,097,597		
Accrued expenses         5,696,543         12,473,761         6,783,164         15,609, Resident funds         146,175         143,870         146,175         143,870         146,175         143, Amount due to affiliates         144,123,323         13,483,674         0         143,123,323         13,483,674         0         143,123,323         13,483,674         0         143,123,323         143,433,674         0         143,123,323         143,433,674         0         143,123,323         143,433,674         0         143,123,323         143,433,674         0         143,123,323         143,433,674         0         143,123,323         143,433,674         0         143,123,323         143,423,323         143,423,324         143,223,3346         18,094,217         29,153,423,323         143,121         109,153,356         113,81,721         109,153,356         113,81,721         109,153,356         113,057,221         110,828,423,423,423         110,828,423,423,423,423         110,828,423,423,423,423         110,828,423,423,423,423,423,423,423,423,423,423		1,354,793		1,947,164	1,530,633		
Resident funds         146,175         143,870         146,175         143,870           Amount due to affiliates         14,123,323         13,483,674         0           Total current liabilities         30,227,746         38,223,346         18,094,217         29,153,           LONG-TERM DEBT:         Revenue bonds         111,381,721         109,153,356         111,381,721         109,153,356           Mortgages payable         111,381,721         109,153,356         113,057,221         110,828,           DERIVATIVE FINANCIAL INSTRUMENTS         4,427,846         6,757,641         4,427,846         6,757,           ACCRUED PENSION COST         13,874,640         23,983,901         13,874,640         23,983,           OTHER LIABILITIES         7,609,376         6,557,369         8,489,300         8,041,           Total liabilities         167,521,329         184,675,613         157,943,224         178,765,           NET ASSETS         Unrestricted         181,092,500         145,759,186         195,186,999         158,242,           Temporarily restricted         10,481,046         9,469,125         10,481,046         9,469,					277,900		
Amount due to affiliates 14,123,323 13,483,674 0  Total current liabilities 30,227,746 38,223,346 18,094,217 29,153,  LONG-TERM DEBT: Revenue bonds 111,381,721 109,153,356 111,381,721 109,153,  Mortgages payable 111,381,721 109,153,356 113,057,221 110,828,  DERIVATIVE FINANCIAL INSTRUMENTS 4,427,846 6,757,641 4,427,846 6,757,  ACCRUED PENSION COST 13,874,640 23,983,901 13,874,640 23,983,  OTHER LIABILITIES 7,609,376 6,557,369 8,489,300 8,041,  Total liabilities 167,521,329 184,675,613 157,943,224 178,765,  NET ASSETS  Unrestricted 181,092,500 145,759,186 195,186,999 158,242, Temporarily restricted 10,481,046 9,469,125 10,481,046 9,469,					15,609,465		
Total current liabilities 30,227,746 38,223,346 18,094,217 29,153,  LONG-TERM DEBT: Revenue bonds 111,381,721 109,153,356 111,381,721 109,153,  Mortgages payable 111,381,721 109,153,356 113,057,221 110,828,  Total long-term debt 111,381,721 109,153,356 113,057,221 110,828,  DERIVATIVE FINANCIAL INSTRUMENTS 4,427,846 6,757,641 4,427,846 6,757,  ACCRUED PENSION COST 13,874,640 23,983,901 13,874,640 23,983,  OTHER LIABILITIES 7,609,376 6,557,369 8,489,300 8,041,  Total liabilities 167,521,329 184,675,613 157,943,224 178,765,  NET ASSETS  Unrestricted 181,092,500 145,759,186 195,186,999 158,242, Temporarily restricted 10,481,046 9,469,125 10,481,046 9,469,		146,175	143,870	146,175	143,870		
LONG-TERM DEBT: Revenue bonds Mortgages payable  Total long-term debt  DERIVATIVE FINANCIAL INSTRUMENTS  ACCRUED PENSION COST  Total liabilities  111,381,721  109,153,356  111,381,721  109,153,356  113,057,221  110,828,  6,757,641  4,427,846  6,757,641  4,427,846  6,757,  ACCRUED PENSION COST  13,874,640  23,983,901  13,874,640  23,983,  OTHER LIABILITIES  7,609,376  6,557,369  8,489,300  8,041,  Total liabilities  167,521,329  184,675,613  157,943,224  178,765,  NET ASSETS  Unrestricted  181,092,500  145,759,186  195,186,999  158,242,  Temporarily restricted  10,481,046  9,469,125  10,481,046  9,469,	Amount due to affiliates	14,123,323	13,483,674	0	0		
Revenue bonds Mortgages payable         111,381,721 109,153,356         111,381,721 1,675,500         109,153, 1,675,           Total long-term debt         111,381,721         109,153,356         113,057,221         110,828,           DERIVATIVE FINANCIAL INSTRUMENTS         4,427,846         6,757,641         4,427,846         6,757,           ACCRUED PENSION COST         13,874,640         23,983,901         13,874,640         23,983,           OTHER LIABILITIES         7,609,376         6,557,369         8,489,300         8,041,           Total liabilities         167,521,329         184,675,613         157,943,224         178,765,           NET ASSETS Unrestricted         181,092,500         145,759,186         195,186,999         158,242,           Temporarily restricted         10,481,046         9,469,125         10,481,046         9,469,	Total current liabilities	30,227,746	38,223,346	18,094,217	29,153,381		
Mortgages payable         1,675,500         1,675,           Total long-term debt         111,381,721         109,153,356         113,057,221         110,828,           DERIVATIVE FINANCIAL INSTRUMENTS         4,427,846         6,757,641         4,427,846         6,757,           ACCRUED PENSION COST         13,874,640         23,983,901         13,874,640         23,983,           OTHER LIABILITIES         7,609,376         6,557,369         8,489,300         8,041,           Total liabilities         167,521,329         184,675,613         157,943,224         178,765,           NET ASSETS         Unrestricted         181,092,500         145,759,186         195,186,999         158,242,           Temporarily restricted         10,481,046         9,469,125         10,481,046         9,469,	LONG-TERM DEBT:						
Mortgages payable         1,675,500         1,675,           Total long-term debt         111,381,721         109,153,356         113,057,221         110,828,           DERIVATIVE FINANCIAL INSTRUMENTS         4,427,846         6,757,641         4,427,846         6,757,           ACCRUED PENSION COST         13,874,640         23,983,901         13,874,640         23,983,           OTHER LIABILITIES         7,609,376         6,557,369         8,489,300         8,041,           Total liabilities         167,521,329         184,675,613         157,943,224         178,765,           NET ASSETS         Unrestricted         181,092,500         145,759,186         195,186,999         158,242,           Temporarily restricted         10,481,046         9,469,125         10,481,046         9,469,		111.381.721	109.153.356	111.381.721	109,153,356		
DERIVATIVE FINANCIAL INSTRUMENTS  4,427,846 6,757,641 4,427,846 6,757,  ACCRUED PENSION COST 13,874,640 23,983,901 13,874,640 23,983,  OTHER LIABILITIES 7,609,376 6,557,369 8,489,300 8,041,  Total liabilities 167,521,329 184,675,613 157,943,224 178,765,  NET ASSETS Unrestricted 181,092,500 145,759,186 195,186,999 158,242, Temporarily restricted 10,481,046 9,469,125 10,481,046 9,469,	Mortgages payable				1,675,500		
ACCRUED PENSION COST 13,874,640 23,983,901 13,874,640 23,983,  OTHER LIABILITIES 7,609,376 6,557,369 8,489,300 8,041,  Total liabilities 167,521,329 184,675,613 157,943,224 178,765,  NET ASSETS Unrestricted 181,092,500 145,759,186 195,186,999 158,242, Temporarily restricted 10,481,046 9,469,125 10,481,046 9,469,	Total long-term debt	111,381,721	109,153,356	113,057,221	110,828,856		
OTHER LIABILITIES         7,609,376         6,557,369         8,489,300         8,041,           Total liabilities         167,521,329         184,675,613         157,943,224         178,765,           NET ASSETS	DERIVATIVE FINANCIAL INSTRUMENTS	4,427,846	6,757,641	4,427,846	6,757,641		
Total liabilities 167,521,329 184,675,613 157,943,224 178,765,  NET ASSETS Unrestricted 181,092,500 145,759,186 195,186,999 158,242, Temporarily restricted 10,481,046 9,469,125 10,481,046 9,469,	ACCRUED PENSION COST	13,874,640	23,983,901	13,874,640	23,983,901		
NET ASSETS Unrestricted 181,092,500 145,759,186 195,186,999 158,242, Temporarily restricted 10,481,046 9,469,125 10,481,046 9,469,	OTHER LIABILITIES	7,609,376	6,557,369	8,489,300	8,041,769		
Unrestricted 181,092,500 145,759,186 195,186,999 158,242, Temporarily restricted 10,481,046 9,469,125 10,481,046 9,469,	Total liabilities	167,521,329	184,675,613	157,943,224	178,765,548		
Temporarily restricted 10,481,046 9,469,125 10,481,046 9,469,	NET ASSETS						
	Unrestricted	181,092,500	145,759,186	195,186,999	158,242,390		
Permanently restricted 27,917,706 26,780,281 27,917,706 26,780,		10,481,046	9,469,125		9,469,125		
	Permanently restricted	27,917,706	26,780,281	27,917,706	26,780,281		
Total net assets 219,491,252 182,008,592 233,585,751 194,491,	Total net assets	219,491,252	182,008,592	233,585,751	194,491,796		
TOTAL <u>387,012,581</u> <u>366,684,205</u> <u>391,528,975</u> <u>373,257,</u>	TOTAL	387,012,581	366,684,205	391,528,975	373,257,344		

## Good Shepherd Rehabilitation Network and Controlled Entities Obligated Group and Consolidated Statement of Operations For the Twelve Month Periods Ended June 30, 2013 and 2012

	Obligated	d Group	<b>Consolidated</b>		
	Audited Period Ending 06/30/13	Audited Period Ending 06/30/12	Audited Period Ending 06/30/13	Audited Period Ending 06/30/12	
UNRESTRICTED REVENUE, GAINS, AND OTHER SUPPORT:					
Net patient service revenues	92,894,590	92,432,649	109,150,668	109,679,665	
Provision for doubtbul collections	(502,645)	(646,696)	(444,847)	(869,127)	
Net patient service revenue less provision for doubtful collections	92,391,945	91,785,953	108,705,820	108,810,538	
Other operating revenues	1,789,255	4,746,814	3,016,413	2,451,451	
Professional services revenue	10,477,179	10,284,482	5,682,914	5,390,944	
Contributions	2,693,855	2,873,167	2,693,855	2,873,167	
Equity in (loss) on investment in unconsolidated subsidiary	6,927,463	4,691,804	6,927,463	4,691,804	
Gains (losses) on disposal of property and equipment	(7,301)	1,101,792	(7,301)	(35,486)	
Net assets released from restrictions for operations	1,747,550	1,734,182	1,749,898	1,643,855	
Total unrestricted revenues, gains, and other support	116,019,946	117,218,194	128,769,062	125,826,273	
EXPENSES:					
Salaries and wages	57,518,033	57,653,378	62,560,889	61,064,076	
Supplies and other expenses	21,333,408	26,318,247	26,094,441	30,355,284	
Employee benefits	17,822,594	15,623,323	18,188,639	15,606,561	
Depreciation and amortization	7,671,864	7,962,492	8,088,559	8,274,242	
Interest	5,362,212	5,685,774	5,362,212	5,685,774	
Professional fees	1,504,405	1,468,716	1,926,967	1,769,070	
Total	111,212,516	114,711,930	122,221,707	122,755,007	
OPERATING INCOME FROM CONTINUING OPERATIONS	4,807,430	2,506,264	6,547,355	3,071,266	
OTHER INCOME (EXPENSE):					
Debt Restructuring Costs	-	(621,214)	-	(621,214)	
Loss on Extinguishment of Debt	(3,684,534)		(3,684,534)	-	
Investment (Loss) Income	7,793,832	2,149,540	7,793,832	2,149,540	
Unrealized Gain / Loss Alternative Investment	1,005,204	(1,017,427)	1,005,204	(1,017,427)	
Ineffectiveness of Derivative Financial Instrument		245,314		245,314	
REVENUE IN EXCESS OF EXPENSES FROM CONTINUING					
OPERATIONS	9,921,932	3,262,477	11,661,857	3,827,479	
CHANGE IN NET UNREALIZED GAINS AND LOSSES					
ON INVESTMENTS OTHER THAN TRADING SECURITIES	12,532,115	(3,996,994)	12,532,115	(3,996,994)	
CHANGE IN FAIR VALUE OF					
DERIVATIVE FINANCIAL INSTRUMENTS	2,329,795	(3,030,678)	2,329,795	(3,030,678)	
PENSION LIABILITY ADJUSTMENT	9,551,532	(17,320,005)	9,551,532	(17,320,005)	
PENSION LIABILITY ADJUSTMENT - UNCONSOLIDATED SUBSIDIARY	625,404	(490,421)	625,404	(490,421)	
OTHER CHANGES IN UNRESTRICTED NET ASSETS	275,224	(609,494)	157,441	(609,494)	
	273,221	(00), 15 1)	137,111	(00), 1) 1)	
NET ASSETS RELEASED FROM RESTRICTIONS FOR PURCHASE OF PROPERTY AND EQUIPMENT	86,465	158,296	86,465	149,431	
(DECREASE) INCREASE IN UNRESTRICTED NET ASSETS					
FROM CONTINUING OPERATIONS	35,322,467	(22,026,819)	36,944,609	(21,470,682)	
GAIN (LOSS) FROM DISCONTINUED OPERATIONS				1,106,884	
(DECREASE) INCREASE IN UNRESTRICTED NET ASSETS	35,322,467	(22,026,819)	36,944,609	(20,363,798)	

### Good Shepherd Rehabilitation Network and Controlled Entities Consolidated Statement of Cash Flows For the Twelve Month Periods Ended June 30, 2013 and 2012

For the 1 weive Month 1 crious Ended June 30	, 2013 and 2012	
	Audited Period Ending	Audited Period Ending
	06/30/13	06/30/12
CASH FLOWS FROM OPERATING ACTIVITIES:		
Increase (decrease) in net assets	\$ 39,093,955	\$ (20,558,658)
Adjustments to reconcile increase (decrease) in net assets		
to net cash provided by operating activities:	0.000.550	0.074.040
Depreciation and amortization	8,088,559	8,274,242
Amortization of bond premium  Loss (gain) on disposal of property and equipment	(44,368)	35,486
(Gain) loss from discontinied operations	7,301	(994,564)
Provision for doubtful collections	444,847	869,127
Net realized and unrealized (gains) losses on investments	(17,780,631)	6,771,508
Restricted contributions and investment income	(2,637,141)	(2,452,558)
Change in fair value of derivative financial instruments	(2,329,795)	2,785,364
Valuation adjustments - permanently and temporarily restricted net assets	(407,753)	842,153
Loss on Extinguishment of Debt	3,684,534	· =
Debt restructuring costs	-	327,760
Income on investment in unconsolidated subsidiary	(6,927,463)	(4,691,804)
Pension liability adjustment-		
The Good Shepherd Rehabilitation Hospital	(9,551,532)	17,320,005
Pension liability adjustment - unconsolidated subsidiary	(625,404)	490,421
Changes in assets and liabilities:		
Accounts receivable, patients	(1,251,629)	(1,650,518)
Other receivables	5,634,530	(7,027,374)
Estimated third-party payor settlements	840,447	57,674
Inventories of drugs and supplies	12,642	(57,997)
Prepaid expenses and other current assets	705,535	(1,790,714)
Account payable, trade	(531,785)	1,966,319
Accrued expenses and other liabilities	(8,890,775)	6,878,024
Net cash used by operating activities	7,534,074	7,393,896
CASH FLOWS FROM INVESTING ACTIVITIES:		
Decrease (increase) in investments	(10,894,456)	(4,678,585)
Increase in investment in and other assets pertaining to unconsolidated subsidiary	882,430	(438,377)
Cash dividends received from unconsolidated subsidiary	7,299,250	4,060,000
Proceeds from sale of property and equipment	-	1,985,358
Purchase of property and equipment	(4,821,671)	(5,479,928)
Decrease (increase) in other assets	(63,000)	(170,471)
Net cash used in investing activities	(7,597,447)	(4,722,003)
CASH FLOWS FROM FINANCING ACTIVITIES:		
(Repayment of) proceeds from demand note payable	(1,714,914)	2,586,916
Restricted contributions and investment income	1,600,881	1,793,286
Repayment of long-term debt, net	(30,830,001)	(4,945,000)
Proceeds from issuance of long term debt, net	31,730,000	-
Payment of interest from escrow and related to refunded debt	(2,741,605)	-
Increase in bond discount and premium, net	572,416	-
Payment of financing costs	(286,674)	-
Decrease in annuities payable and trusts	(73,570)	(24,160)
Net cash provided by financing activities	(1,743,467)	(588,958)
(DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS	(1,806,840)	2,082,935
CASH AND CASH EQUIVALENTS, BEGINNING	4,321,095	2,238,160
CASH AND CASH EQUIVALENTS, ENDING	2,514,255	4,321,095
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION,		
Cash paid for interest	5,717,224	5,658,818

# Good Shepherd Rehabilitation Network Obligated Group Selected Financial Ratios

		]	For the Fi	scal Year	Ending	
	_	2009	2010	2011	2012	2013
Operating Cash Flow Margin	(1)	10.9%	12.6%	17.8%	13.8%	15.4%
Long-Term Debt to Capitalization	(2)	50.5%	48.7%	40.5%	42.8%	38.1%
Debt Service Coverage	(3)	2.02	1.75	2.41	1.45	3.31
Operating Margin Ratio	(4)	-3.3%	-0.8%	5.9%	2.1%	4.1%
Return on Equity Ratio	(5)	-3.0%	4.0%	10.2%	2.2%	5.5%
Cushion Ratio	(6)	16.0	17.6	22.6	21.3	26.7
Days Cash on Hand	(7)	549	563	678	639	760
Days in Accounts Receivable	(8)	46	45	47	51	56
Obligated Group % of Total Assets	(9)	97.5%	97.5%	98.0%	98.1%	98.8%
Obligated Group % of NPSR	(10)	81.6%	82.7%	83.8%	84.4%	85.0%
Obligated Group % of Total Expenses	(11)	90.0%	90.7%	90.5%	91.2%	91.0%
Cash to Debt	(12)	1.06	1.20	1.56	1.65	1.86
Debt to Operating Cash Flow	(13)	11.82	9.06	5.56	6.76	6.24

- (1) Defined as the sum of Operating Income (Loss) before Abandonment of Capital Project and Extinguishment of Debt, Interest Expense and Depreciation and Amortization Expense divided by Total Operating Revenue.
- (2) Defined as Non-Current Portion of Long-Term Debt divided by the sum of Non-Current Portion of Long-Term Debt and Unrestricted Net Assets.
- (3) Defined as the sum of Revenue in Excess of Expenses and Interest Expense and Depreciation and Amortization Expense divided by Maximum Annual Debt Service.
- (4) Defined as Operating Income (Loss) before Abandonment of Capital Project and Extinguishment of Debt divided by Total Operating Revenue.
- (5) Defined as Revenue in Excess of Expenses (Annualized) divided by Unrestricted Net Assets.
- (6) Defined as the sum of Cash, Unrestricted Investments (Short and Long Term), and Board Designated Funds divided by Maximum Annual Debt Service.
- (7) Defined as the sum of Cash, Unrestricted Investments (Short and Long Term), and Board Designated Funds less 50% of all outstanding Short-term Indebtedness divided by the quotient of the sum of Total Expenses less Depreciation, Amortization, and Interest Expense divided by 365 days.
- (8) Defined as Total Net Patient Accounts Receivable and Work Services Accounts Receivable multiplied by 365 days divided by Net Patient Service Revenues and Work Services revenue.
- (9) Defined as Obligated Group's Total Assets divided by Total Consolidated Assets.
- (10) Defined as Obligated Group's NPSR divided by Total Consolidated NPSR.
- (11) Defined as Obligated Group's Total Expenses divided by Total Consolidated Expenses.
- (12) Defined as the sum of Cash, Unrestricted Investments (Short and Long Term) and Assets Whose Use is Limited-Board Restricted divided by Long Term Debt net of Current Portion.
- (13) Defined as Long Term Debt net of Current portion divided by the sum of Operating Income (Loss) before Abandonment of Capital Project and Extinguishment of Debt, Depreciation and Amortization Expense and Interest Expense.

# Good Shepherd Rehabilitation Network and Controlled Entities The Good Shepherd Rehabilitation Hospital - Utilization of Services

The following table sets forth historical inpatient utilization statistics for the Rehabilitation

[	Fiscal Year Ended June 30							
<b>Inpatient Utilization</b>	2009 2010 2011* 2012							
Number of Licensed Beds	82	98	102	102	106			
Average Beds in Service	82	98	102	102	106			
Admissions	1,738	1,796	1,908	1,895	1,940			
Patient Days	22,386	24,834	27,473	29,033	29,017			
Percent Occupancy	74.8%	69.4%	76.0%	77.8%	75.0%			
Average Length of Stay	12.9	13.7	14.4	15.4	15.0			

The following table sets forth historical outpatient visit statistics for the Rehabilitation Hospitals and their satellites:

	Fiscal Year Ended June 30						
<b>Outpatient Visits</b>	2009	2010	2011	2012	2013		
Hospital	78,139	81,221	81,479	87,699	91,280		
Satellites	105,311	111,854	122,070	122,458	117,852		
Contracted Services	21,145	22,835	20,242	11,659	9,286		
Total	204,595	215,910	223,791	221,816	218,418		

The following table delineates the payor mix based on gross revenues for the Rehabilitation Hospitals' business line:

	Fiscal Year Ended June 30					
Payor Mix	2009	2010	2011	2012	2013	
Medicare	39.0%	34.9%	32.4%	33.5%	33.1%	
Medical Assistance	11.1%	13.6%	14.6%	16.1%	17.3%	
Blue Cross	10.4%	10.0%	10.5%	11.8%	9.4%	
Commercial/Auto	7.3%	7.4%	7.7%	6.0%	6.2%	
Managed Care	23.0%	25.9%	26.8%	24.9%	27.1%	
Workers' Compensation	3.9%	3.5%	3.6%	3.6%	3.3%	
Self Pay	0.6%	0.5%	0.5%	0.7%	0.8%	
Other	4.7%	4.2%	3.9%	3.5%	2.9%	

# Good Shepherd Rehabilitation Network and Controlled Entities The Good Shepherd Home Long Term Care Facility, Inc. - Utilization

	Fiscal Year Ended June 30				
	2009	2010	2011	2012	2013
Beds Available	159	159	159	159	159
Days Available	58,035	58,035	58,035	58,194	58,035
Percentage Occupancy	99.59%	99.48%	99.65%	99.62%	99.44%
Inpatient Days	57,795	57,733	57,829	57,972	57,711